



## Microsoft EES Education Qualified User Agreement

Microsoft

Available to purchase until 31/12/2023

Simplifying licensing of the latest software and services from Microsoft. The Microsoft Education Qualified User Agreement provides beneficial terms and prices for volume licensing of software such as Office, SharePoint, SQL Server and Exchange, operating systems like Windows Server and Windows Desktop Upgrades.

## Key Facts

### Benefits

- choice of one or three year enrolment
- staff and student home use included for Microsoft Office
- pricing normally available only to the largest sites
- choice of resellers - the resellers for this agreement, are all contracted on the relevant lot of the National HE/FE Framework Agreement for Software Licence Resellers (SLRA)

### Licence type

Non standard licence terms and conditions.

### Important dates

Agreement start date: 1 January 2021

Agreement end date: 31 December 2023

### Eligible Institutions

This framework is available to Further Education, Higher Education and Sixth Form Colleges in the UK.

## Agreement Details

The Chest Microsoft EES EQU Agreement provides the following benefits over a standard Microsoft EES EQU Agreement:

- Minimum staff EQU requirement reduced from 1,000 EQU to 100 EQU
- English law rather than Irish
- Level B pricing for all sites, which is normally available to institutions with more than 3,000 EQU (around a 7% saving on core products)

Additionally, sites committing for three years with Microsoft can access the following benefits too:

- Additional 7.5% discount for M365 A3 in year one only of your agreement, normally only available to sites with more than 10,000 EQU (please note as a quid pro quo, your first year's student use benefit will be reduced from the usual 40:1 to 24:1)

- Transitional relief for sites moving from an FTE EES to an EQU EES
- For sites that chose 100% M365 A5 in year one of your enrolment, an additional 14% discount will apply, 8% in year two and 5% in year three (please note as a quid pro quo, your first year's student use benefit will be reduced from the usual 40:1 to 32:1)

For institutions that enrol with Microsoft for one year and choose 100% M365 A5 coverage, there will be an additional 5% discount from normal Level B pricing.

Chest has contracted with the resellers for this agreement under the National Framework for Software Resellers to allow all the Community to enjoy the benefits of aggregated purchasing. The resellers under the agreement and details of their pricing and value added services can be found on the Resellers tab.

Your responsibilities under this agreement are otherwise unchanged from signing an agreement directly with Microsoft. You are not jointly responsible for the actions of any other participant site.

## Products and Pricing

This is a three year agreement running from 1 January 2021 to 31 December 2023. At whatever point you join the agreement, your contract will run for either one or three years. The advantage of choosing the three year option is that prices will be fixed for the three years.

On joining, the Chest fee is due up-front for the chosen duration (1 or 3 years).

### Participation Fees

Commitment Years	FTE Staff	Price £
1 Year	300 or fewer	268
1 Year	301 or more	399
3 Years	300 or fewer	612
3 Years	301 or more	912

### Education Qualified Users

#### Education Qualified Users for Participant

Please indicate the number of Users

Commercial in confidence

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