

## Agreement Overview

# certero. Certero

#### Certero

Available to purchase until 30/11/2026

The Certero Chest Agreement offers preferential terms and conditions for Certero for Enterprise Standard Edition, Certero App-Centre, and SaaS (M365 & Adobe) Module, plus Certero Professional Services, Certero Implementation and Configuration Services, Certero PowerStudio and Certerodelivered training.

### **Key Facts**

#### **Benefits**

- Unique academic licence
- · Preferential pricing
- · Pay upfront or annually
- Purchase as many licences as you'd like
- · Agreement also includes training, services and hosting options

#### **Problem Solved**

Software Asset Management (SAM) is a cybersecurity strategy that helps organisations manage their software throughout its lifecycle.

#### Important Dates

Agreement start: 01/12/2023

**Agreement end: 30/11/2026** 

Subsequent invoice date: Institutions choosing to pay annually will be invoiced annually. In order for Jisc to be able to pay the supplier in a timely manner, invoices for years two and three will be issued up to three months in advance of the licence anniversary date.

#### Commitment Period

Institutions may participate in the Agreement at any time during the agreement period, and are bound by its Terms and Conditions, including payments, until the end of the three-year Licence Period.

#### Licence Type

Per device / per user subscription

#### Trial

Scoping discussions and demos are available for the Certero technology solutions included in this Agreement. Limited-scale POCs are also available if required.

#### Eligible Institutions

Higher and Further Education and Research Councils in the United Kingdom, and to Universities and Colleges of Further Education in the

Republic of Ireland.

Other organisations aligned with Chest's charitable objectives of supporting education, research bodies and the public sector may ask to participate in the Agreement. Chest will liaise with the Supplier about any such requests.

### **Product Information**

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#### **Supplier Details**

Licensor: Certero Ltd (company number 06387180), of Cedarwood 2, Kelvin Close, Birchwood, Warrington, WA3 7PB.

#### **Product Description**

#### Certero Enterprise Standard Edition

Certero Enterprise Standard Edition provides a simple, immediate solution for any size organisation to gain clarity and control over IT Hardware, Software and to be able to harness meaningful IT systems intelligence straight-out-of-the-box.

With the assurance that comes with Certero's completeness of inventory and depth of asset information, Certero can transform your ITAM & SAM process into one of readily available information, safe decisions and measurable benefits... All from a convenient and modern Single Platform Solution that provides:

- IT Hardware Asset Management across all Windows, Mac, Linux, zLinux and Unix platforms with advanced Discovery & Inventory, ITAM & Virtualization Connectors for total network coverage.
- Automated Software Asset Management covering all Wintel vendors straight-out-of-the-box with automated reconciliation and optimization of
  entitlement benefits for Microsoft & Adobe... all dynamically maintained in real-time as the IT estate changes. Automated Software Usage
  Metering allowing you to simply measure the usage of all software at all times to identify the typical \*30% of overspend on unused and
  underused software assets that can be safely eliminated.
- Automated Software Recognition to identify and categorize all discovered software, including how it's licensed, how it needs to be commercially managed and helping you to identify whether it's a potential security risk.

Single Platform Benefits: A Single Source of the Truth & A Single UI with all asset information consolidated and cleansed by default within the single platform, detailed information is readily available through a Single User Interface – a single IT systems intelligence solution, providing meaningful insight and convenient, focused reporting, customizable user 'dashboards' trend analysis and alerting at any management level.

Rapid Time-To-Value with a solution provisioned in hours/days, simply as SaaS or On-premises.

Fundamental asset Data Quality, Depth & Detail such as MS SQL versions, editions, clusters, data paths, reporting and analysis services or MS Exchange Server editions, mailbox sizes & mailbox features in use.

ISO 27001 Accredited Solution & Vendor for security end-to-end.

Read more here.

#### Certero App-Centre

Enables users to efficiently browse, request and receive the applications they need in minutes - without impacting IT support.

Certero App-Centre's self-service software portal empowers users to help themselves, whilst providing the control needed by IT departments to maintain compliance and manage costs.

Certero App-Centre comes with an intuitive interface, which can be personalized to match your organisational branding. Applications can be installed automatically or configured for multi-level approval. Software applications are distributed through Certero for Enterprise ITAM or by

integrating with Microsoft SCCM.

Certero App-Centre can also be integrated into any ITSM or SAM tool, supporting license compliance and optimization objectives, and offers a complete audit trail with powerful and dynamic reports for software requests, approvals and installations.

Class-Leading Support & Services, from the vendor with the happiest customers in SAM, as evidenced by customers reviews verified by Gartner's Peer Insights.

Read more here.

#### Certero SaaS (M365 & Adobe) Module

Software-as-a-Service has made the latest and greatest software available to everyone, but with this flexibility comes a significant risk of overspending and Shadow IT.

These cost and security risks need to be controlled. To do so, complex user and usage data from the SaaS portals needs to be centralized, clarified and refined into intelligence that can be acted upon by businesses with confidence.

Certero for SaaS is therefore a solution to help you see, understand, and optimize your SaaS subscriptions with ease, addressing the greatest SaaS challenges.

#### SaaS Cost Management

- · Inform and support contract consolidation
- · Optimize subscriptions based on usage and right size licenses reducing wastage
- Support Application Rationalization
- · Report and alert on unsanctioned SaaS spend

#### Insight into Usage:

- · License type and usage data and associated costs
- · Identification of all users with inactive subscriptions
- Identification of redundant applications
- Improved efficiency through license rightsizing

Read more here

#### Certero Professional Services

Certero provide a range of professional services to help organizations optimize spend, mitigate risk and drive efficiencies.

Certero can support you by creating a personalized optimization report highlighting any risks in detail and the mitigation actions that you can take to reduce them. For any areas of over-spend, we identify where you can potentially reduce your software costs and what financial benefits you could achieve through recommended actions.

**Independent and Impartial:** Many SAM Service providers are also in business to re-sell software licenses, presenting a commercial conflict of interest when you need to atone for any licensing short-fall they have identified for you. Similarly, many SAM Service providers are employed by the software vendors to undertake audit or 'baselining' activity on their behalf.

Certero's independence means that we have absolutely no commercial interests to sell you licenses or share information with 3rd parties – it's just not part of our business model. So, you can have peace of mind that our license management experts have only your best interests at heart and are only incentivized to save you money wherever possible.

Read more here

#### Certero Implementation and Configuration Services

Certero's Implementation and Configuration Services help ensure that your new Certero ITAM and SAM Solution is installed correctly, has

complete estate coverage, and is configured to your individual needs. Utilizing this service provides you with peace of mind that your organization will enjoy the full value of our technology in the quickest possible time.

This service is mandatory with all new purchases.

#### Certero PowerStudio

PowerStudio is an out-of-the-box, enterprise-level, PC Power Management software solution which, by applying centralized computer power policies, enables organizations to meet energy-saving goals without affecting user productivity.

With no dependencies on third-party products like SCCM, PowerStudio makes it easy to create and enforce flexible power policies. Customizable dashboards and a business intelligence engine make it easy to calculate and share insight into cost, carbon, energy and time savings.

Read more here

#### Certero-delivered training

Certero training provides highly effective and efficient knowledge transfer from Certero's experts on a wide range of topics from principals of ITAM & SAM, to solution-specific courses to help you extract the maximum value from your Certero products and solutions.

Read more here

### Service and Support

#### Trial

Scoping discussions and demos are available for the Certero technology solutions included in this Agreement. Limited-scale POCs are also available if required.

#### **Product Documentation**

Datasheets on all of Certero's products and services can be found here

#### **Training and Training Materials**

Details on Certero training content and schedules can be found here

#### **Technical Support**

Technical support is provided directly by Certero. Customers are given a login to our **Customer Centre**, where support tickets can be raised, as required.

#### Supplier Web Address

www.certero.com

#### System Releases, New Versions and Functionality

Any updates, new releases or changes in functionality will be communicated by Certero or via Chest.

### **Useful Resources**

Find out more about Certero with the following two videos:





Click here to view Certero's Video and webinar Library.

Click here to read one of the case studies where Certero has been used to to support a University to achieve "centralised visibility, clarity and control over their IT estate".

#### **Powerstudio**

Click below to watch the video to see how "PowerStudio – an out-of-the-box, enterprise-level, PC power management solution – enables organisations to effectively control PC power usage, reducing electricity costs and CO2 emissions"



Click here to read a case study on how "PowerStudio saves the NHS over £3 million ad 20K tonnes of carbon every year".

Read the **PowerStudio** ebook for further information.

#### Other Resources

**Product Data Sheets** 

**White Papers** 

SaaS Shadow IT: Bringing Shadow SaaS Spend and Risks Under Control

### **Terms and Conditions**

Licensor: Certero Ltd (company number 06387180), of Cedarwood 2, Kelvin Close, Birchwood, Warrington, WA3 7PB.

The Chest Order, together with the Licence Terms and Conditions, and any exceptions listed below, create a legally binding contract between your institution, organisation or company and the Licensor. Therefore please read the terms and conditions carefully and only submit a Chest Order if its terms and conditions are acceptable to your institution, organisation or company and you have the authority to make the financial commitment shown.

#### Licence Type

This Site licence is subject to the terms and conditions for the Standard Chest Licence for Software (October 2023).

#### **Payment Terms**

Where Licensed Institutions have elected to pay the full three-year fee upfront, Jisc will invoice Licensed Institutions for the full fee on receipt of a completed order.

Where Licensed Institutions have elected to pay annually, Jisc will invoice for the initial fee on receipt of a completed order. Sites will then be invoiced annually three months in advance of the anniversary of their licence start date until the end of the licence.

You are advised that because of the requirement for Jisc to collect monies due before the anniversary date two charges may initially fall into one academic accounting year.

Chest is an Enterprise of Jisc. All Purchase orders must be made out to Jisc Services Ltd, 4 Portwall Lane, Bristol, BS1 6NB to cover all charges plus VAT.

All terms contained in a PO are expressly rejected and do not form part of the Licence or vary the Licence terms in any way.

Payments are due within thirty days of invoice date; recipients of late payments are entitled to interest in accordance with **UK statutory provisions**.

#### Location and Use Permissions

Home use is not permitted

#### Supplier GDPR

**Certero's Privacy Policy** 

Commercial in confidence

Operating address: Chest (a Jisc Enterprise), 4 Portwall Lane, Bristol. BS1 6NB email:help@chest.ac.uk tel:0300 121 0878 Jisc (Registered Office), 4 Portwall Lane, Bristol, BS1 6NB | Charity No. 1149740 | Company No. 5747339