

# **Agreement Overview**



## CrowdStrike

#### Crowdstrike

Available to purchase until 13/05/2028

An agreement for CrowdStrike's core Falcon Endpoint Protection Platform, designed to align with Jisc's Managed Security Operations Centre requirements. Licence purchases are through two resellers listed on SUPC's SLRA Lot 4.

# **Key Facts**

#### **Benefits**

- Agreement aligns with Jisc's Managed SOC
- Two resellers on the agreement (CDW and Softcat) to ensure alignment with SLRA Lot 4
- · Simplified tiered pricing model
- · Best pricing assured
- · Simplified Bundle Pricing
- Coming soon : Identity Protection

## Important dates

Agreement start: 14 May 2025

Agreement end: 13 May 2028

Invoice date: Invoices will be issued three months in advance of the licence anniversary date.

#### Commitment Period

Institutions may participate in the Agreement at any time during the agreement period, and are bound by its Terms and Conditions, including payments, for three full years.

## Licence type

Per desktop / server.

#### Trial

Contact **Chest Help** for more information.

## Eligible Institutions

Higher and Further Education and Research Councils in the United Kingdom, and to Universities and Colleges of Further Education in Ireland.

Other organisations (including Further Education / Research Councils / Colleges) aligned with Jisc's charitable objectives of supporting education, research bodies and the public sector may ask to participate in the Agreement. Jisc will liaise with the Supplier about any such requests.

## **Background Information**

# **Product Information**

## **Supplier Details**

Licensor: CrowdStrike, Inc., a Delaware corporation, with its principal place of business at 150 Mathilda Place, Suite 300, Sunnyvale, CA 94086. United States

Website: www.crowdstrike.co.uk

**Company Overview**: CrowdStrike protects the people, processes and technologies that drive modern enterprise. A single agent solution to stop breaches, ransomware, and cyber attacks—powered by world-class security expertise and deep industry experience. With CrowdStrike, customers benefit from better protection, better performance and immediate time-to-value delivered by the cloud-native Falcon platform.

UK Office Address: 100 Longwater Avenue, Reading, RG2 6GP

General Enquiries Email: education@crowdstrike.com

Phone Number: +44 (118) 2285099

## **Product Descriptions**

This agreement offers the following:

- 1. Desktop Bundle comprises Falcon Prevent, Falcon Insight XDR, Threat Graph Standard & Express Support
- 2. Server Bundle comprises Falcon Prevent, Falcon Insight XDR, Server Threat Graph Standard & Express Support
- 3. Falcon Identity Protection (coming soon)

Other standalone CrowdStrike solutions may be added to the agreement in due course and based on customer demand.

The following are descriptions of the components listed above.

CrowdStrike Falcon® Insight XDR is a cloud-native Endpoint Detection and Response (EDR) solution that delivers comprehensive visibility and real-time threat detection across endpoints. Designed to prevent breaches, Falcon Insight XDR continuously monitors endpoint activity, enabling swift detection and response to sophisticated cyber threats. Its integration with Jisc's Security Operations Centre (SOC) enhances the cybersecurity posture of UK education institutions by providing advanced threat hunting and incident response capabilities.

#### **Key Features:**

- Continuous Monitoring and Visibility: Falcon Insight XDR records and analyses endpoint activity in real-time, ensuring that stealthy attacks are identified and mitigated promptly.
- Intelligent Threat Detection: Utilising Indicators of Attack (IOAs) and behavioral analytics, the solution detects malicious activities that traditional security measures might miss, reducing the risk of silent failures.
- Rapid Incident Response: The platform provides tools for immediate investigation and remediation, including remote access capabilities
  to contain and resolve threats swiftly.
- Integration with MITRE ATT&CK Framework: Alerts and detections are mapped to the MITRE ATT&CK framework, offering clear insights into adversary tactics and techniques.
- Cloud-Native Architecture: Delivered via a single lightweight agent, Falcon Insight XDR requires no on-premises infrastructure, ensuring quick deployment and scalability.
- Multi OS Protection Delivers comprehensive security across Windows, macOS, Linux, iOS, and Android platforms

#### Benefits for the Education Sector:

• Enhanced Security Posture: By integrating with Jisc's SOC, institutions benefit from expert threat hunting and incident response services

tailored to the education sector.

- Resource Efficiency: The solution's automated detection and response capabilities reduce the burden on internal IT teams, allowing them to focus on strategic initiatives.
- · Compliance Support: Continuous monitoring and detailed reporting assist institutions in meeting regulatory and compliance requirements.
- Scalability: The cloud-native design ensures that the solution can scale with the institution's needs without significant infrastructure
  investments.

#### **Falcon Prevent**

Falcon Prevent stops advanced threats even when you're offline. Al, threat intelligence, behavioral analysis, high-performance memory scanning, and exploit mitigation all work together to rapidly identify and stop advanced threats from ransomware to fileless attacks.

Get powerful integrated threat intelligence at your fingertips. With instant understanding of attacks and who is targeting you, you can prioritize response and proactively fortify defenses.

Deploy instant, comprehensive protection with coverage across major operating systems — Windows, **macOS**, and Linux. Experience consistent protection operating systems, versions and editions.

The cloud-native CrowdStrike Falcon® platform enables fast deployment with immediate protection. Utilize a single, lightweight, unified agent to safeguard endpoints across your environment. Manage operations seamlessly with a single console.

Experience unmatched attack visibility with an intuitive process tree that dissects entire attacks. Enriched with contextual threat intelligence, the Falcon platform maps adversary behaviors to the familiar MITRE ATT&CK® framework, ensuring you have a comprehensive view of every threat.

#### **CrowdStrike Falcon® Threat Graph**

#### Overview

At the heart of the Falcon platform lies the Falcon Threat Graph—a powerful, cloud-scale data engine that analyses trillions of security events every day. It uses Al-driven analytics to link endpoint, identity, and cloud activity, revealing the relationships between processes, users, and adversaries in real time.

#### **Key Features**

- Massive-Scale Analytics: Correlates over 2 trillion security events per day to deliver instant context and detection accuracy.
- Graph-Powered Insight: Visualises the full attack chain, connecting indicators of attack (IOAs) across endpoints and identities.
- Continuous Learning: Leverages telemetry from global deployments to constantly refine detection and response capabilities.
- Native Integration: Powers all Falcon modules, including Insight XDR, Identity Protection, and Prevent.

#### Threat Graph Data Sheet: https://www.crowdstrike.com/en-gb/resources/data-sheets/threat-graph/

#### Overview

The CrowdStrike Threat Graph Data Sheet details how the platform's patented graph database and Al analytics deliver unparalleled speed, scale, and accuracy in detecting modern threats.

#### Highlights

- Processes >2 trillion events per day from global customer environments.
- Correlates data across endpoints, identities, and workloads to provide real-time detections.

- Enables sub-second query performance for investigation and threat hunting.
- Supports automatic enrichment with threat intelligence for context-driven decision-making.

#### **CrowdStrike Express Support**

#### Overview

CrowdStrike Express Support provides 24/7 access to CrowdStrike's global Technical Support team, ensuring fast, reliable assistance whenever it's needed. Designed for small to mid-sized institutions, Express Support offers the essential services required to keep security operations running smoothly combining expert guidance, knowledge resources, and responsive case management.

#### **Key Features**

- 24/7 Global Support Access: Reach CrowdStrike's technical experts anytime via web or email for prompt issue resolution.
- Web-Based Case Management: Track and manage support cases directly through the CrowdStrike Customer Support Portal.
- Comprehensive Coverage: Includes all purchased Falcon modules under the Chest Agreement.
- Knowledge Base Access: Provides self-service resources, troubleshooting articles, and technical documentation to empower IT teams.
- Incident Handling Expertise: Backed by CrowdStrike's deep security experience and global intelligence network.

#### Coming very very soon: CrowdStrike Falcon® Identity Protection

#### Overview

Falcon Identity Protection stops identity-based attacks in real time by unifying visibility across users, devices, and credentials. Built natively into the Falcon platform, it detects and prevents lateral movement, privilege escalation, and account takeover attempts—before adversaries can exploit them.

#### **Key Features**

- Continuous Identity Threat Detection: Monitors Active Directory and cloud environments for abnormal authentication behaviour and risky configurations.
- Real-Time Protection: Automatically blocks credential-based threats such as Kerberoasting, Pass-the-Hash, and Golden Ticket attacks.
- Visibility Across Hybrid Environments: Correlates identity data across on-premises and cloud directories for unified protection.
- Integrated with Falcon Platform: Combines endpoint, workload, and identity telemetry to stop breaches powered by the Threat Graph.

#### **Benefits for the Education Sector**

With universities and colleges increasingly targeted through compromised staff or student credentials, Falcon Identity Protection delivers proactive defence against the most common cause of breaches—stolen identities. It supports Zero Trust initiatives and reduces the workload of IT teams by automating detection and remediation.

#### **Additional Resources**

- CrowdStrike Falcon Insight XDR Product Page
- Falcon Insight XDR FAQ
- Real Time Response Demo

# **Useful Resources**

## **Coventry University Case Study**



Discover how Coventry University strengthened its cyber resilience by deploying CrowdStrike Falcon across its campus. **Read the case study** 

## **University of Sunderland Case Study**



Discover how the University of Sunderland strengthened its cyber defence by adopting CrowdStrike's MDR service—gaining 24/7 expert-led threat monitoring and response without increasing internal resource demands. **Read the case study** 

## **University of Westminster Case Study**



Learn how the University of Westminster replaced legacy antivirus with CrowdStrike to improve protection, reduce complexity, and gain real-time visibility—empowering its small IT team to act with greater speed and confidence. **Read the case study** 

## Strengthening Cybersecurity in U.K. Education

This white paper outlines the key cyber threats facing UK universities and colleges and offers practical steps to strengthen resilience. It highlights how solutions like CrowdStrike and partnerships with Jisc can support sector-specific protection. **Read the White paper** 

## **Aligning to the NCSC Cyber Assessment Framework**

This white paper explains how CrowdStrike helps organisations align with the UK's NCSC Cyber Assessment Framework (CAF), supporting best practices across governance, risk management, and operational resilience—key for institutions managing critical services. **Read the White paper** 

# Service and Support

#### **Trials**

Contact Chest Help for more information.

#### **Product Documentation**

CrowdStrike provides access to a full suite of technical documentation, deployment guides, and best practices via the **CrowdStrike Customer Support Portal**, available to licensed users.

## Training and Training Materials

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## **Technical Support**

All institutions purchasing through the Chest Agreement will receive CrowdStrike Express Support as part of the bundle.

**Express Support** is designed for smaller to mid-sized organisations and includes:

- 24/7 access to CrowdStrike's global Technical Support team via web and email
- · Basic support services and access to the CrowdStrike Knowledge Base
- Web-based case management through the Customer Support Portal
- · Coverage for all purchased Falcon modules

## System releases, new versions and functionality

Details of system releases and/or new versions and/or new supporting documentation will be shared directly with licensed institutions when available.

## Supplier Web Address

www.crowdstrike.co.uk

#### Contact

For specific enquiries, please contact your CrowdStrike Account Manager or email: education@crowdstrike.com.

Phone Number: +44 (118) 2285099

## CrowdStrike 24/7 Incident Response Hotline

EMEA: +44 3701800

## **Terms and Conditions**

**Licensor:** CrowdStrike, Inc., a Delaware corporation, with its principal place of business at 150 Mathilda Place, Suite 300, Sunnyvale, CA 94086, United States

The Chest Order, together with the Licence Terms and Conditions, and any exceptions listed below, create a legally binding contract between your institution, organisation or company and the Licensor. Therefore please read the terms and conditions carefully and only submit a Chest Order if its terms and conditions are acceptable to your institution, organisation or company and you have the authority to make the financial commitment shown.

## Licence Type

The CrowdStrike Agreement is not a Standard Chest Agreement, it is subject to the Licensor's own terms and conditions, not the standard Chest licence for software. Please be sure to read the **CrowdStrike Terms and Conditions** carefully before purchasing CrowdStrike software under this agreement.

## **Payment Terms**

Jisc will invoice Licensed Institutions for the initial fee on receipt of a completed order. Sites will then be invoiced annually three months in advance of the anniversary of their licence start date until the end of their chosen Commitment Period.

You are advised that because of the requirement for Jisc to collect monies due before the anniversary date two charges may initially fall into one academic accounting year.

Chest is an Enterprise of Jisc. All Purchase orders must be made out to Jisc Services Ltd, 4 Portwall Lane, Bristol, BS1 6NB to cover all charges plus VAT.

All terms contained in a PO are expressly rejected and do not form part of the Licence or vary the Licence terms in any way.

Payments are due within thirty days of invoice date; recipients of late payments are entitled to interest in accordance with *UK statutory provisions*.

### **Termination Clauses**

At the end of a Licence period sites will be required to delete the software from their systems.

It is the intention of Chest and CrowdStrike to renew this three year Agreement. If the Agreement is renewed or extended then new conditions may apply. If the Agreement is not renewed then any extension is a matter between institutions and CrowdStrike Software.

#### Location and Use Permissions

The product(s) may be used by any Authorised User of the Licensee for Educational Purposes which includes the administration and management of the licensee's educational and research operations. These permissions are described in the terms and conditions for the Standard Chest Licence for Software.

#### **Personal Licences**

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## Exceptions to the Terms and Conditions

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#### Commercial in confidence

Operating address: Chest (a Jisc Enterprise), 4 Portwall Lane, Bristol. BS1 6NB email:help@chest.ac.uk tel:0300 121 0878 Jisc (registered office), 4 Portwall Lane, Bristol, BS1 6NB | Charity No. 1149740 | Company No. 5747339