

CHEST PRESENTS:



**INDUSTRY-LEADING  
ITAM TECHNOLOGY**

**DESIGNED TO REDUCE  
COMPLEXITY & COST**

**NEXT  
GENERATION  
SAM**

**Xensam was conceived in Stockholm, Sweden, with lofty goals:**

**Deliver Innovation  
Drive IT Efficiency  
Simplify ITAM**

**Our unique hosted ITAM solution delivers cost reductions, defines software license compliance & enhances network visibility -simpler than legacy SAM tools.**

In current times, budgets are strained and the ability to be agile has high value in any company. At the same time, software audits have increased, leading to unforeseen expenditure and all software has increased in cost, resulting in further budget pressure.

**The need and responsibility to eliminate unlicensed software & minimize over-licensing, has never been greater.**

In almost all cases, legacy SAM tools are designed for on-premise deployment, losing considerable functionality when hosted. Of course, traditional SAM software can also be prohibitively expensive – incurring added costs for hosting & modular features, while needing constant technical attention.

Xensam SAM software fulfils all the essential criteria required to drive business efficiencies, and so much more, making it perfect for any organisation; university or school.

Xensam is purposefully created to minimize complexity with its single agent technology facilitating easy deployment, whilst the built-in A.I. and multitude of PUR & Rules, allow relative SAM novices to perform complex SAM functions via the intuitive management console.

**Whether on-premise, Cloud, data centre or any other platform, Xensam will provide accuracy, strategic data and the opportunity to drastically reduce software costs. As the agent reports directly to the Cloud, it even automatically encompasses remote workers. All, with minimal effort, minimal technical intervention.**

## Cutting-Edge Technology



Xensam has the most intelligent agent in the industry. It is securely hosted in regional data centres with the highest accreditations & certifications, including ISO27001, 9001 & 14001. Xensam has rigorous data protection policies in place and our systems undergo regular, independent, security testing.

Innovation starts at the single agent, and is augmented by the SaaS architecture that is fortified by A.I., Machine Learning, on-premise & Cloud Normalisation, and thousands of PUR-powered rules.

Xensam connects to data sources such as Vmware Vcenter, Adobe CC & Microsoft 365. It analyses browser-based applications to eliminate “shadow IT” – all via the agent (no clumsy browser plugin needed). Since it is a SaaS solution, it receives regular updates whether cosmetic, or operational.

**Xensam is so well-designed, with built-in rules, automation, and guiding parameters, that it leaves little management burden on administrators. Essentially, focusing on business tasks & driving efficiency, become your main concern.**



CHEST has the UK's best Xensam pricing for its members



# Licensing & Ownership

Xensam belongs to an industry that promises to simplify software licensing and predict future expenditure. We believe it would be ludicrous if we became part of the problem. As a result of this conviction, we have made our licensing simplest of all.

Whilst our solution's innovative and advanced functionality are industry leading, rather than follow our competitors' "budget airline" pricing model, i.e., provide basic SAM functionality in an initial price and then charge high fees for essential features, we provide all our hosting, features, connectors, modules, support etc., in one standard license. We even provide training Free of Charge.

## Worry-Free, All-Inclusive Licensing.

Xensam is licensed on a subscription basis, on the number of devices that an agent is deployed. This could be a desktop, Mac, laptop, a physical server or a virtual machine (VM), for example. All functionality is always on.

## One License, Every Feature, Any Device.

*Xensam welcomes requests for demonstrations (currently online only) & facilitates Proof of Concept (POC) upon request.*

# Key Features

- ✘ **SaaS ITAM Solution:** Maintenance-free, always updated. As a single agent SaaS service, it's simple & fast to deploy – needs no external consultancy
- ✘ **Remote Users Seamlessly Covered:** As a SaaS solution, the agent reports directly to the Cloud. No VPN needed, no delay
- ✘ **Simple to Use – Full Training Provided:** Traditionally complex compliance and SAM tasks are made easy via use of cutting-edge software license mechanics & rules
- ✘ **Industry-Leading Cost Reductions:** Deep insight of software usage across on-premise or Cloud apps ensuring up to 30% reductions on entire software estates
- ✘ **Security Enhancements:** Malware, Cracked Software, GDPR Risk, Keygens, Unencrypted Devices, End of Life Software, Blocklists, etc., are all presented
- ✘ **Cloud & Web:** Class-leading Cloud Recognition that doesn't require browser plugins to analyse web applications. Shadow IT is laid bare directly via the agent.
- ✘ **Patch Information:** Provides details of the OS patch of the device and the latest patch available from manufacturers
- ✘ **Hardware Detail:** RAM, HDD, Processors, all device users, partitions etc. Warranty info is automatically retrieved
- ✘ **All Inclusive, Low Annual Payments:** Simple Licensing – All features, all functions, hosting, training, modules, all included in one price. No Hidden Costs

## PARTNERSHIP WITH CHEST



Please contact Chest to register your interest.

Xensam: Next Generation SAM Software



*"The software detail and accuracy of recognition is better than anything we tested" 2020 Review*

*"Manage Remote Workers & Strengthen SAM Compliance. Delighted with 600% ROI in 12 months" 2020 Review*

*"Very pleased with the overall experience. We had an expectation that this would be much more complex" 2020 Review*

*"I love Active Usage and Security Center" 2020 Review*