

Chest Agreements

Software licensing for education

For more than 30 years Chest has worked with suppliers of software to deliver pricing and licence terms and conditions that meet the specific needs of UK and Irish universities and colleges.

Around 520 universities, colleges and other organisations subscribe to Chest Agreements.



What is a Chest Agreement?

A Chest Agreement is a contract between a supplier and Chest. An agreement allows Chest to market and promote a supplier's products to universities, colleges and other education providers under the established licence terms and conditions and prices.

Simplify your route into this academic market

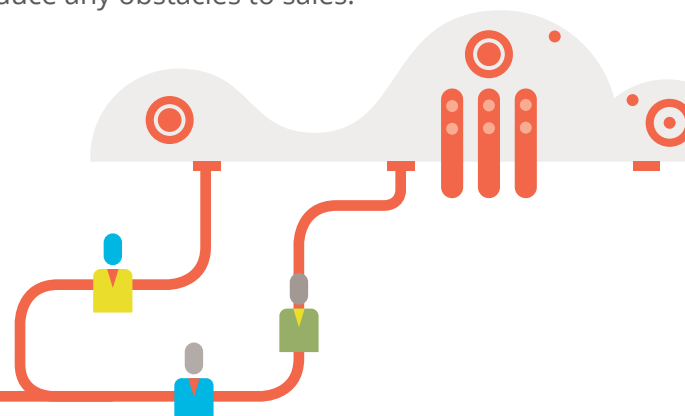
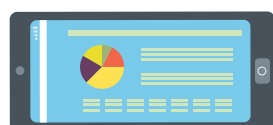
A Chest Agreement offers a route into the academic market, saving you time and money and the advantage of Chest's knowledge and expertise in this sector.

If you supply software, we can help your business to grow by:

- raising your profile
- simplifying the sales process
- reducing your sales costs

Advantages of working with Chest

- Agreeing the licence terms and conditions and prices removes the burden of many separate negotiations.
- Our legal specialists draw up the contract and licence; suppliers find them easy to understand and accept.
- Promotion on the Chest website, in bi-weekly e-newsletters sent to over 1,000 decision makers, at community groups and conferences.
- Chest Agreements are well known for adding value and are trusted by the academic community, which helps to reduce any obstacles to sales.



www.chest.ac.uk/agreements

Some views from Chest suppliers

"Easy to use, widely understood"

Kirk Bellerby, Snow Software

"Proactive, efficient"

Dan Ahlskog, Content Online

What universities and colleges say

"Chest provides good value. Not just on pricing but on T&Cs. They are also an accepted route to market, so they save on procurement effort."

Kevin Hopkins, Software Licensing Manager, University of Nottingham

"The Chest Team is knowledgeable about products and licensing so is always easy to deal with."

Brian Smillie, West Lothian College

Chest Agreement Software Suppliers

Adobe Systems Incorporated
Digital Education (DigitalEd)
Document Insights Ltd (TermSet)
Esri UK
Examity Inc
Flexera
Geospatial Insight Ltd (Hexagon Geospatial)
Harris Geospatial Solutions (ENVI)
License Dashboard Limited
Microsoft Corporation
MindGenius Ltd
Numerical Algorithms Group Ltd (NAG)
Open Text Inc.
QSR International (UK) Ltd (NVivo)
SAS Software Limited
Snow Software
Waterloo Maple Inc (Maplesoft)
Write Track Ltd (Prolifiko)

Find out more

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About Chest

In the late 1980s a group of universities backed by the Computer Board – the forerunner of Jisc, formed the Combined Higher Education Software Team, or CHEST. The team, based at the University of Bath, negotiated the first ever agreement to licence software to the university sector. The team soon extended their activity to include Further Education and online resources. The licence contracts became known as 'Chest Agreements' once the acronym lost its original meaning. Eduserv was established as a charity in 1999 to provide Chest, OpenAthens and a variety of web services. In January 2019 Eduserv merged with Jisc and Chest became a Jisc Enterprise.

Get in touch

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Jisc is a company limited by guarantee, registered in England (company number 5747339), and a registered charity (charity number 1149740), whose registered office is 4 Portwall Place, Bristol, BS1 6NB. T: 0203 697 5800.